

**ACQUISITION TARGET DESCRIPTION
BUYER IDENTIFICATION # B314590688**

Information Technology Services Company with revenues of **\$145 million** seeks to acquire a IT Consulting firm that serves the Federal Government

This Information Technology Services / Federal Government Contractor was founded in 1985 and offers information technology solutions. The employee-owned company serves the federal government agencies. It provides software engineering support services. The Company is an ACTIVE BUYER and is looking to make an acquisition within the next year. The primary objective of their acquisition is to expand their services and acquire additional customers. The ideal acquisition Candidate can best be described as an IT Consulting firm that serves the Federal Government with minimum revenues of \$10 million and located in the Washington DC area is preferred but also nationwide.

Total Identified Buyers in this General Category 44

To learn more about the buyer, click here davekauppi@midmarkcap.com

**ACQUISITION TARGET DESCRIPTION
BUYER IDENTIFICATION # C314462151**

IT Consulting Company with revenues of **\$25 million** seeks to acquire a IT Network and Telephony System Consulting Firm

This IT Consulting / project management, outsourcing and staffing, networking, professional development, desktop, product procurement, security and wireless solutions provider is an ACTIVE BUYER and is looking to make an acquisition within the next year. The primary objective of their acquisition is to expand their geographic territory. The ideal acquisition Candidate can best be described as a IT Network and Telephony System Consulting Firm with minimum revenues of \$1 million - \$10 million and located in or near a major metropolitan area nationwide.

Total Identified Buyers in this General Category 9

To learn more about the buyer, click here davekauppi@midmarkcap.com

**ACQUISITION TARGET DESCRIPTION
BUYER IDENTIFICATION # H5427300**

IT Services and Software Company with revenues of \$50 million seeks to acquire a software and services firms with applications solutions and existing customer bases, but will at times consider technology-only acquisitions.

This IT Services and Software / Vertical Markets, publicly traded Canadian based software and services company founded in 1984 is an ACTIVE BUYER and is looking to make an acquisition within the next year. The primary objective of their acquisition is to expand product offerings and acquire technology. The ideal acquisition Candidate can best be described as a software and services firms with applications solutions and existing customer bases, but will at times consider

technology-only acquisitions. company with minimum revenues of greater than \$7 million and located Nationwide and Canada.

Total Identified Buyers in this General Category 9

To learn more about the buyer, click here davekauppi@midmarkcap.com

**ACQUISITION TARGET DESCRIPTION
BUYER IDENTIFICATION # M54452015**

Company with revenues of **\$20 to \$50 Million** seeks to acquire a MANUFACTURER OF EPA REGISTERED DISINFECTANT PRODUCTS TAGETING THE HEALTHCARE AND FOOD SERVICES INDUSTRIES

This / manufacturer of specialty chemicals used in the sanitary maintenance and industrial cleaning markets Company is an ACTIVE BUYER and is looking to make an acquisition within the next year. The primary objective of their acquisition is to to expand their markets and distribution. The ideal acquisition Candidate can best be described as a MANUFACTURER OF EPA REGISTERED DISINFECTANT PRODUCTS TAGETING THE HEALTHCARE AND FOOD SERVICES INDUSTRIES company with minimum revenues of \$2.5 million to \$20 million and located Nationwide.

Total Identified Buyers in this General Category 30

To learn more about the buyer, click here davekauppi@midmarkcap.com

**ACQUISITION TARGET DESCRIPTION
BUYER IDENTIFICATION # SB54852**

HealthCare Information Technology Software Company with revenues of **\$10 million** seeks to acquire a healthcare laboratory information system provider.

This medical technology solutions provider that delivers advanced clinical laboratory and medical billing software solutions that facilitate and support the practice of medicine is an ACTIVE BUYER and is looking to make an acquisition within the next year. The primary objective of their acquisition is to To expand markets and acquire customers. The ideal acquisition Candidate can best be described as a healthcare laboratory information system company with minimum revenues of \$1 million to \$5 million and located nationwide.

Total Identified Buyers in this General Category 23

To learn more about the buyer, click here davekauppi@midmarkcap.com

**ACQUISITION TARGET DESCRIPTION
BUYER IDENTIFICATION # Y505768242**

Company with revenues of **\$50-100 Million** seeks to acquire an IT Solutions provider for the federal government and other businesses

This IT Consulting firm specializes in enterprise-level Application Lifecycle Management and Information Assurance solutions. Company is an active buyer and is looking to make an acquisition within the next year. The primary objective of their acquisition is to penetrate additional departments in the federal government and acquire domain expertise. The ideal acquisition Candidate can best be described as a IT Solutions provider for the federal government and other businesses with minimum revenues of \$5 million to \$25 million and located preferably in the Washington DC area but will consider other geographies.

Total Identified Buyers in this General Category 20

To learn more about the buyer, click here davekauppi@midmarkcap.com

**ACQUISITION TARGET DESCRIPTION
BUYER IDENTIFICATION # S820884872**

School Transportation and Bus Company with revenues of **\$20-50 Million** seeks to acquire a Specialty Local School Transportation Company

This School Transportation and Bus Company is an ACTIVE BUYER and is looking to make an acquisition within the next year. The primary objective of their acquisition is to expand their market. The ideal acquisition Candidate can best be described as a Specialty Local School Transportation Company with minimum revenues of \$3 million to \$25 million and located in or near a Major Metropolitan Areas.

To learn more about the buyer, click here davekauppi@midmarkcap.com

**ACQUISITION TARGET DESCRIPTION
BUYER IDENTIFICATION # B539120013**

This interactive agency with revenues of **\$152 million** seeks to acquire a business intelligence, performance management, web analytics software and consulting firm

This interactive agency / IBM Partner /Information Management company uses web analytics to analyze data, and uses A/B multivariate testing to optimize conversion rates. Company is an ACTIVE BUYER and is looking to make an acquisition within the next year. The primary objective of their acquisition is to acquire technology and technical expertise. The ideal acquisition Candidate can best be described as a business intelligence, performance management, web analytics software and consulting firm company with minimum revenues of \$5 MILLION and located United States.

Total Identified Buyers in this General Category 44

To learn more about the buyer, click here davekauppi@midmarkcap.com

**ACQUISITION TARGET DESCRIPTION
BUYER IDENTIFICATION # B987484276**

Information Technology Consulting and Software Company with revenues of \$25 million seeks to acquire a business intelligence and performance management software and consulting firm

This Information Technology Consulting and Software / Company was established in 1998, and is an information technology consulting firm with expertise in designing, building and delivering business-driven technology solutions for customers throughout the United States. The company is an active buyer and is looking to make an acquisition within the next year. The primary objective of their acquisition is to acquire customers and technology. The ideal acquisition Candidate can best be described as a business intelligence and performance management software and consulting company with minimum revenues of \$3.5 million and located United States.

Total Identified Buyers in this General Category 44

To learn more about the buyer, click here davekauppi@midmarkcap.com

**ACQUISITION TARGET DESCRIPTION
BUYER IDENTIFICATION # B539120034**

IBM Business Partner Company with revenues of **\$20 to \$50 Million** seeks to acquire an IBM Business Partner / Information Technology Consulting Firm.

This IBM Business Partner / MidRange Systems Provider is an ACTIVE BUYER and is looking to make an acquisition within the next year. The primary objective of their acquisition is to broaden their product and services offering. The ideal acquisition Candidate can best be described as a IBM Business Partner / Information Technology Consulting company with minimum revenues of \$2.5 and located United States.

Total Identified Buyers in this General Category 44

To learn more about the buyer, click here davekauppi@midmarkcap.com

**ACQUISITION TARGET DESCRIPTION
BUYER IDENTIFICATION # B539120027**

IT Consulting Information Management Company with revenues of \$50 - \$100 million seeks to acquire a Data Warehousing / Business Intelligence, Healthcare Solutions and Organization Development consulting firm.

This IT Consulting Information Management / IBM Partner Information Management Company is an ACTIVE BUYER and is looking to make an acquisition within the next year. The primary objective of their acquisition is to grow market share. The ideal acquisition Candidate can best be described as a Data Warehousing / Business Intelligence, Healthcare Solutions and Organization Developme company with minimum revenues of \$10 - \$25 million and located Worldwide.

Total Identified Buyers in this General Category 44

To learn more about the buyer, click here davekauppi@midmarkcap.com

**ACQUISITION TARGET DESCRIPTION
BUYER IDENTIFICATION # B987677606**

IT Software and Services Company with revenues of **\$50-100 Million** seeks to acquire a Reporting and application development tools Pragmatic tools and services for business critical software development, deployment and management provider.

This IT Software and Services / Mainframe and Application Development Software company is one of the leading private investment companies focused on investments in the information technology industry worldwide. The company provides comprehensive solutions consisting of pragmatic tools and mainfram software. Company is an ACTIVE BUYER and is looking to make an acquisition within the next year. The primary objective of their acquisition is to Acquire technology and customers. The ideal acquisition Candidate can best be described as a Reporting and application development tools Pragmatic tools and services for business critical software development, deployment and management company with minimum revenues of \$5 million to \$25 million and located Worldwide.

Total Identified Buyers in this General Category 44

To learn more about the buyer, click here davekauppi@midmarkcap.com

**ACQUISITION TARGET DESCRIPTION
BUYER IDENTIFICATION # B539120004**

IT Consulting Information Management Company with revenues of \$78 million seeks to acquire a Project based consulting company with BI, Data Warehousing expertise or an IBM Business Partner

This IT Consulting Information Management / Storage and Database Systems integrator/ independent software services company that specializes in migrating MultiValued applications to other MultiValued or popular Relational Database Systems Company is an active buyer and is looking to make an acquisition within the next year. The primary objective of their acquisition is to expand their consulting practice areas. The ideal acquisition Candidate can best be described as a Project based consulting company with BI, Data Warehousing expertise or an IBM Business Partner company with minimum revenues of \$5million to \$25 million and located nationwide.

Total Identified Buyers in this General Category 44

To learn more about the buyer, click here davekauppi@midmarkcap.com

**ACQUISITION TARGET DESCRIPTION
BUYER IDENTIFICATION # B463993394**

Data Management Software Company with revenues of **\$25 million** seeks to acquire a BI and Performance Software and project based IT Consulting firm

This Data Management Software Company with Solutions to access, manage and protect mission critical data Company is an ACTIVE BUYER and is looking to make an acquisition within the next year. The primary objective of their acquisition is to to acquire domain expertise and

customers. The ideal acquisition Candidate can best be described as a BI and Performance Management Software and project based IT Consulting firm with minimum revenues of \$3 million to \$10 million and located nationwide.

Total Identified Buyers in this General Category 44

To learn more about the buyer, click here davekauppi@midmarkcap.com

COMPANY ACQUISITION DESCRIPTION

CLIENT # 980770137

Facility capital Planning Company Seeks to acquire a \$10-20M software company in the facility management market

This facility capital planning / FACILITIES MANAGEMENT SOFTWARE AND SERVICES Company is an ACTIVE BUYER and is looking to make an acquisition within the next year. The primary objective of their acquisition is Acquire Customers. They project that their growth rate with only organic growth will grow by 10 - 20%. The Ideal Acquisition Candidate can best be described as a \$10-20M software company in the facility management market Firm.

To learn more about the Buyer, Click here davekauppi@midmarkcap.com

COMPANY ACQUISITION DESCRIPTION

CLIENT # 982111387

Business Process Automation Company Seeks to Acquire a BI/Analytics Company

This Software Company is an ACTIVE BUYER and is looking to make an acquisition within the next year. The primary objective of their acquisition is Technology – Build or Buy? They project that their growth rate with only organic growth will grow by 10 - 20%. The Ideal Acquisition Candidate can best be described as a BI/Analytics Firm.

To learn more about the Buyer, Click here davekauppi@midmarkcap.com

COMPANY ACQUISITION DESCRIPTION

CLIENT # 984132908

Computer Networking Consulting Company Seeks to Acquire a Security Company

This Company is an ACTIVE BUYER and is looking to make an acquisition within the next year. The primary objective of their acquisition is Acquire Customers. They project that their growth rate with only organic growth will grow by 0 - 10%. The Ideal Acquisition Candidate can best be described as a Security Firm.

To learn more about the Buyer, Click here davekauppi@midmarkcap.com

ACQUISITION TARGET DESCRIPTION

CLIENT # 982010319

Document Management Company seeks to acquire a XML based middleware software company

This Document Management / XLM Based Document Indexing Solutions Company is an ACTIVE BUYER and is looking to make an acquisition within the next year. The primary objective of their acquisition is to acquire technology. They project that their growth rate with only organic growth will grow by 20%. The ideal acquisition Candidate can best be described as a XML based middleware software company with revenues in the \$2-\$5 million range.

Update on April 8, 2010

To learn more about the buyer, click here davekauppi@midmarkcap.com

ACQUISITION TARGET DESCRIPTION

CLIENT # 988619609

ERP Company seeks to acquire a Niche player in ERP market

*This ERP / FIS Company is an ACTIVE BUYER and is looking to make an acquisition within the next year. The primary objective of their acquisition is to Acquire Customers. They project that their growth rate with only organic growth will stay flat. The ideal acquisition Candidate can best be described as a **Niche player in ERP market**.*

To learn more about the buyer, click here davekauppi@midmarkcap.com

COMPANY ACQUISITION DESCRIPTION

CLIENT # 984439512

IT Security and IT Consulting Company Seeks to Acquire an IT Security Company

This IT Security and IT Consulting Company is an ACTIVE BUYER and is looking to make an acquisition within the next year. The primary objective of their acquisition is Acquire Customers. They project that their growth rate with only organic growth will grow by 10 - 20%. The Ideal Acquisition Candidate can best be described as an **IT Security Firm**.

To learn more about the Buyer, Click here davekauppi@midmarkcap.com

COMPANY ACQUISITION DESCRIPTION

CLIENT # 982903286

Global Network Fabric private high-speed Internet Company Seeks to Acquire a Cloud Computing Company

This Global Network Fabric private high-speed internet Company is an ACTIVE BUYER and is looking to make an acquisition within the next year. The primary objective of their acquisition is Improving or Completing a Product Line. They project that their growth rate with only organic growth will grow by greater than 20%. The Ideal Acquisition Candidate can best be described as a **Cloud Computing Firm**.

To Learn more about the Buyer, Click here davekauppi@midmarkcap.com

COMPANY ACQUISITION DESCRIPTION

CLIENT # 981279759

CRM Company Seeks to Acquire a Social Media/Networking Company

This CRM INTERNET SERVICES ADVERTISING Company is an ACTIVE BUYER and is looking to make an acquisition within the next year. The primary objective of their acquisition is Acquire Customers. They

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project that their growth rate with only organic growth will stay flat. The Ideal Acquisition Candidate can best be described as a **Social Media/Networking Firm**.

To Learn more about the Buyer, Click here davekauppi@midmarkcap.com.

COMPANY ACQUISITION DESCRIPTION

CLIENT # 981133794

Managed Services Consulting Company Seeks to Acquire a **Cloud Computing** Company

This Managed Services Consulting Technology Company is an ACTIVE BUYER and is looking to make an acquisition within the next year. The primary objective of their acquisition is Acquire Customers. They project that their growth rate with only organic growth will grow by 10 - 20%. The Ideal Acquisition Candidate can best be described as a **Cloud Computing Firm**.

To learn more about the Buyer, Click here davekauppi@midmarkcap.com

COMPANY ACQUISITION DESCRIPTION

CLIENT # 987686483

Life Sciences software Company Seeks to Acquire a **SaaS/Web Based Apps** Company

This Life Sciences software Company is an ACTIVE BUYER and is looking to make an acquisition within the next year. The primary objective of their acquisition is Opportunistic Acquisition for when the Market Turns. They project that their growth rate with only organic growth will grow by greater than 20%. The Ideal Acquisition Candidate can best be described as a **SaaS/Web Based Apps Firm**.

To learn more about the Buyer, Click here davekauppi@midmarkcap.com

COMPANY ACQUISITION DESCRIPTION

CLIENT # 976785449

Asset Management Software Company Seeks to Acquire a **Complementary technology** Company

This Asset Management Software /Asset Management Company is an ACTIVE BUYER and is looking to make an acquisition within the next year. The primary objective of their acquisition is Technology – Build or Buy? They project that their growth rate with only organic growth will grow by 10 - 20%. The Ideal Acquisition Candidate can best be described as a **Complementary technology Firm**.

To learn more about the Buyer, Click here davekauppi@midmarkcap.com

COMPANY ACQUISITION DESCRIPTION

CLIENT # 981016556

Revenue Cycle / Patient Access Company Seeks to Acquire a **Post-acute care expertise** Company

This Revenue Cycle / Patient Access HEALTHCARE Company is an ACTIVE BUYER and is looking to make an acquisition within the next year. The primary objective of their acquisition is Improving or Completing

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a Product Line. They project that their growth rate with only organic growth will grow by greater than 10%. The Ideal Acquisition Candidate can best be described as a **Post-acute care expertise Firm**.

To learn more about the Buyer, Click here davekauppi@midmarkcap.com

COMPANY ACQUISITION DESCRIPTION

CLIENT # 988619609

ERP Company Seeks to Acquire a **Niche player in the ERP market Company**

This ERP / FIS Company is an ACTIVE BUYER and is looking to make an acquisition within the next year. The primary objective of their acquisition is Acquire Customers. They project that their growth rate with only organic growth will stay flat. The Ideal Acquisition Candidate can best be described as a **Niche player in ERP market Firm**.

To learn more about the Buyer, Click here davekauppi@midmarkcap.com

COMPANY ACQUISITION DESCRIPTION

CLIENT # 976441513

Managed Service Provider Company Seeks to Acquire an **IT Service Provider Company**

This Managed Service Provider / IT Services Company is an ACTIVE BUYER and is looking to make an acquisition within the next year. The primary objective of their acquisition is to create a Bigger Company with a Bigger Valuation Multiple. They project that their growth rate with only organic growth will grow by greater than 10%. The Ideal Acquisition Candidate can best be described as a **IT Service Provider Firm**.

To learn more about the Buyer, Click here davekauppi@midmarkcap.com

COMPANY ACQUISITION DESCRIPTION

CLIENT # 977525096

Project Based Consulting Company Seeks to Acquire a **Closely held IT consulting firm or solution provider Company**

This Project Based Consulting Technology Company is an ACTIVE BUYER and is looking to make an acquisition within the next year. The primary objective of their acquisition is Acquire Customers. They project that their growth rate with only organic growth will grow by greater than 10%. The Ideal Acquisition Candidate can best be described as a **closely held IT consulting firm or solution provider Firm**.

To learn more about the Buyer, Click here davekauppi@midmarkcap.com

COMPANY ACQUISITION DESCRIPTION

CLIENT # 984132908

Computer Networking Consulting Company Seeks to Acquire a **Security Company**

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This Company is an ACTIVE BUYER and is looking to make an acquisition within the next year. The primary objective of their acquisition is Acquire Customers. They project that their growth rate with only organic growth will grow by 0 - 10%. The Ideal Acquisition Candidate can best be described as a **Security Firm**.

To learn more about the Buyer, Click here davekauppi@midmarkcap.com

COMPANY ACQUISITION DESCRIPTION
CLIENT # 981873804

Manufacturing Automation Company Seeks to acquire a **manufacturing automation** Company

This manufacturing automation Company is an ACTIVE BUYER and is looking to make an acquisition within the next year. The primary objective of their acquisition is Improving or Completing a Product Line. They project that their growth rate with only organic growth will stay flat. The Ideal Acquisition Candidate can best be described as a **manufacturing automation Firm**.

To learn more about the Buyer, Click here davekauppi@midmarkcap.com

COMPANY ACQUISITION DESCRIPTION
CLIENT # 980415096

Network Support Company Seeks to acquire a **small competitor with medium sized clients**

This Network Support Computer Consulting Company is an ACTIVE BUYER and is looking to make an acquisition within the next year. The primary objective of their acquisition is Opportunistic Acquisition for when the Market Turns. They project that their growth rate with only organic growth will stay flat. The Ideal Acquisition Candidate can best be described as a **small competitor with medium sized clients** Firm.

To learn more about the Buyer, Click here davekauppi@midmarkcap.com

COMPANY ACQUISITION DESCRIPTION
CLIENT # 980781299

Healthcare Provider and Payer Software Company Seeks to Acquire a **Healthcare Information Technology Company** with revenues north of \$10 million.

This Healthcare Provider and Payer Software Company is an ACTIVE BUYER and is looking to make an acquisition within the next year. The primary objective of their acquisition is Bigger Company = Bigger Valuation Multiple. They project that their growth rate with only organic growth will grow by 10 - 20%. The Ideal Acquisition Candidate can best be described as a **Healthcare Information Technology Company** with revenues north of \$10 million.

To learn more about the Buyer, Click here davekauppi@midmarkcap.com

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COMPANY ACQUISITION DESCRIPTION

CLIENT # 988516216

Systems Integrator Company Seeks to Acquire a **Virtualization** Company

This Systems Integrator Company is an ACTIVE BUYER and is looking to make an acquisition within the next year. The primary objective of their acquisition is Acquire Customers. They project that their growth rate with only organic growth will grow by 0 - 10%. The Ideal Acquisition Candidate can best be described as a **Virtualization Firm**.

To learn more about the Buyer, Click here davekauppi@midmarkcap.com

COMPANY ACQUISITION DESCRIPTION

CLIENT # 976652113

Email service Provider Company Seeks to acquire a **small email service provider** Company

This email service provider E COMMERCE SOFTWARE ADVERTISING Company is an ACTIVE BUYER and is looking to make an acquisition within the next year. The primary objective of their acquisition is Acquire Customers. They project that their growth rate with only organic growth will grow by 10 - 20%. The Ideal Acquisition Candidate can best be described as a **small email service provider Firm**.

To learn more about the Buyer, Click here davekauppi@midmarkcap.com

COMPANY ACQUISITION DESCRIPTION

CLIENT # 981144350

Healthcare Publishing Company Seeks to Acquire a **Healthcare/Electronic Medical Records** Company

This large Healthcare publishing Software Companies Company is an ACTIVE BUYER and is looking to make an acquisition within the next year. The primary objective of their acquisition is Acquisition to open new market (i.e. government, healthcare). They project that their growth rate with only organic growth will grow by 0 - 10%. The Ideal Acquisition Candidate can best be described as a Healthcare/Electronic Medical Records Firm.

To learn more about the Buyer, Click here davekauppi@midmarkcap.com

COMPANY ACQUISITION DESCRIPTION

CLIENT # 984195600

IT Governance, Risk and Compliance Management (GRC) Company Seeks to Acquire a **Security** Company

This IT Governance, Risk and Compliance Management (GRC) MSSP Company is an ACTIVE BUYER and is looking to make an acquisition within the next year. The primary objective of their acquisition is Acquire Customers. They project that their growth rate with only organic growth will grow by greater than 20%. The Ideal Acquisition Candidate can best be described as a **Security Firm**.

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To learn more about the Buyer, Click here davekauppi@midmarkcap.com

COMPANY ACQUISITION DESCRIPTION

CLIENT # 980267276

Healthcare IT Company Seeks to Acquire a Healthcare IT Company with Revenues above \$20 million.

This large Healthcare IT / CLINICAL INFORMATION SYSTEMS Company is an ACTIVE BUYER and is looking to make an acquisition within the next year. The primary objective of their acquisition is Opportunistic Acquisition for when the Market Turns. They project that their growth rate with only organic growth will grow by 0 - 10%. The Ideal Acquisition Candidate can best be described as a **Healthcare IT Company with Revenues above \$20 million.**

To learn more about the Buyer, Click here davekauppi@midmarkcap.com

COMPANY ACQUISITION DESCRIPTION

CLIENT # 980205025

IT outsourcing, ISP/datacenter Company seeks to acquire a **small Cisco (possibly other) voice vendor Company**

This IT outsourcing, ISP/datacenter Company is an ACTIVE BUYER and is looking to make an acquisition within the next year. The primary objective of their acquisition is Improving or Completing a Product Line. They project that their growth rate with only organic growth will grow by 0 - 10%. The Ideal Acquisition Candidate can best be described as a **small Cisco (possibly other) voice vendor Firm.**

To learn more about the Buyer, Click here davekauppi@midmarkcap.com.

COMPANY ACQUISITION DESCRIPTION

CLIENT # 984419589

Technology and Management consulting with Healthcare Focus Company Seeks to Acquire a **Healthcare/Electronic Medical Records Company**

This Technology and Management consulting with Healthcare Software Company is an ACTIVE BUYER and is looking to make an acquisition within the next year. The primary objective of their acquisition is Acquisition to open new market (i.e. government, healthcare). They project that their growth rate with only organic growth will grow by 0 - 10%. The Ideal Acquisition Candidate can best be described as a **Healthcare/Electronic Medical Records Firm.**

To learn more about the Buyer, Click here davekauppi@midmarkcap.com

COMPANY ACQUISITION DESCRIPTION

CLIENT # 981102113

ERP/CRM Company Seeks to Acquire a smaller **ERP/CRM Company**

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This ERP/CRM Technology Company is an ACTIVE BUYER and is looking to make an acquisition within the next year. The primary objective of their acquisition is Opportunistic Acquisition for when the Market Turns. They project that their growth rate with only organic growth will stay flat. The Ideal Acquisition Candidate can best be described as an **ERP/CRM Firm**.

To learn more about the Buyer, Click here davekauppi@midmarkcap.com

COMPANY ACQUISITION DESCRIPTION

CLIENT # 984040406

CRM/Supply Chain Company Seeks to Acquire a **Mobility/Smart Phone Apps** Company

This CRM/Supply chain Company is an ACTIVE BUYER and is looking to make an acquisition within the next year. The primary objective of their acquisition is Acquire Customers. They project that their growth rate with only organic growth will grow by 10 - 20%. The Ideal Acquisition Candidate can best be described as a **Mobility/Smart Phone Apps Firm**.

To learn more about the Buyer, Click here davekauppi@midmarkcap.com

ACQUISITION TARGET DESCRIPTION

CLIENT # 982010323

Internet Marketing Company seeks to acquire a complementary Internet marketing company

This Internet Marketing / customer loyalty marketing and retention agency is an ACTIVE BUYER and is looking to make an acquisition within the next year. The primary objective of their acquisition is to acquire technology and customers. They project that their growth rate with only organic growth will 10-20%. The ideal acquisition Candidate can best be described as an Internet marketing company.

To learn more about the buyer, click here davekauppi@midmarkcap.com

ACQUISITION TARGET DESCRIPTION

CLIENT # 982010319

Email Marketing Company seeks to acquire a company with Complementary services that would include email deliverability, database management, list rentals (postal and email), and possibly real-time postal and phone validation

This Email Marketing / Email Change of Address, Email Appending, Email Hygiene Company is an ACTIVE BUYER and is looking to make an acquisition within the next year. The primary objective of their acquisition is to Acquire customers. They project that their growth rate with only organic growth will grow by 10-20%. The ideal acquisition Candidate can best be described as a Complementary services company that would include email deliverability, database management, list rentals (postal and email), and possibly real-time postal and phone validation.

To learn more about the buyer, click here davekauppi@midmarkcap.com

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