

Updated on April 8, 2010

COMPANY ACQUISITION DESCRIPTION

CLIENT # 987686483

Company Seeks to Acquire a **SaaS/Web Based Apps** Company

This Life Sciences software Company is an ACTIVE BUYER and is looking to make an acquisition within the next year. The primary objective of their acquisition is Opportunistic Acquisition for when the Market Turns. They project that their growth rate with only organic growth will grow by greater than 20%. The Ideal Acquisition Candidate can best be described as a SaaS/Web Based Apps Firm.

To learn more about the Buyer, Click here davekauppi@midmarkcap.com

COMPANY ACQUISITION DESCRIPTION

CLIENT # 981016556

Revenue Cycle / Patient Access Company Seeks to Acquire a **Post-acute care expertise** Company

This Revenue Cycle / Patient Access HEALTHCARE Company is an ACTIVE BUYER and is looking to make an acquisition within the next year. The primary objective of their acquisition is Improving or Completing a Product Line. They project that their growth rate with only organic growth will grow by greater than 10%. The Ideal Acquisition Candidate can best be described as a Post-acute care expertise Firm.

To learn more about the Buyer, Click here davekauppi@midmarkcap.com

COMPANY ACQUISITION DESCRIPTION

CLIENT # 980781299

Healthcare Provider and Payer Software Company Seeks to Acquire a **Healthcare Information Technology Company** with revenues north of \$10 million.

This Healthcare Provider and Payer Software Company is an ACTIVE BUYER and is looking to make an acquisition within the next year. The primary objective of their acquisition is Bigger Company = Bigger Valuation Multiple. They project that their growth rate with only organic growth will grow by 10 - 20%. The Ideal Acquisition Candidate can best be described as a **Healthcare Information Technology Company** with revenues north of \$10 million.

To learn more about the Buyer, Click here davekauppi@midmarkcap.com

COMPANY ACQUISITION DESCRIPTION

CLIENT # 981144350

Healthcare Publishing Company Seeks to Acquire a **Healthcare/Electronic Medical Records** Company

This large Healthcare publishing Software Companies Company is an ACTIVE BUYER and is looking to make an acquisition within the next year. The primary objective of their acquisition is Acquisition to open new market (i.e. government, healthcare). They project that their growth rate with only organic

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growth will grow by 0 - 10%. The Ideal Acquisition Candidate can best be described as a Healthcare/Electronic Medical Records Firm.

To learn more about the Buyer, Click here davekauppi@midmarkcap.com

COMPANY ACQUISITION DESCRIPTION

CLIENT # 980267276

Healthcare IT Company Seeks to Acquire a Healthcare IT Company with Revenues above \$20 million.

This large Healthcare IT / CLINICAL INFORMATION SYSTEMS Company is an ACTIVE BUYER and is looking to make an acquisition within the next year. The primary objective of their acquisition is Opportunistic Acquisition for when the Market Turns. They project that their growth rate with only organic growth will grow by 0 - 10%. The Ideal Acquisition Candidate can best be described as a Healthcare IT Company with Revenues above \$20 million.

To learn more about the Buyer, Click here davekauppi@midmarkcap.com

COMPANY ACQUISITION DESCRIPTION

CLIENT # 984419589

Technology and Management consulting with Healthcare Focus Company Seeks to Acquire a **Healthcare/Electronic Medical Records** Company

This Technology and Management consulting with Healthcare Software Company is an ACTIVE BUYER and is looking to make an acquisition within the next year. The primary objective of their acquisition is Acquisition to open new market (i.e. government, healthcare). They project that their growth rate with only organic growth will grow by 0 - 10%. The Ideal Acquisition Candidate can best be described as a Healthcare/Electronic Medical Records Firm.

To learn more about the Buyer, Click here davekauppi@midmarkcap.com